In your group, from the point of view of BILL MCKEE, discuss and jot down at least three points for each of the following...

1. **How can we, the implementation team, get your buy-in to use PebblePad?**

2. **What initial training do you expect?**

3. **What on-going support do you expect?**
In your group, from the point of view of JENNIFER KIM, discuss and jot down at least three points for each of the following...

1. **How can we, the implementation team, get your buy-in to use PebblePad?**

   

2. **What initial training do you expect?**

   

3. **What on-going support do you expect?**

   

---

**JENNIFER KIM**

“I am excited to be at Uni, but scared as well.”

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<table>
<thead>
<tr>
<th>JOB ROLE</th>
<th>Part time swimming teacher</th>
</tr>
</thead>
<tbody>
<tr>
<td>AGE</td>
<td>18</td>
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<tr>
<td>EDUCATION</td>
<td>Undergrad Nursing student</td>
</tr>
<tr>
<td>ROLE IN UNI</td>
<td>Full time student (first year)</td>
</tr>
<tr>
<td>VALUES</td>
<td>Social, family, success at Uni</td>
</tr>
</tbody>
</table>
In your group, from the point of view of SONIA CONNOR, discuss and jot down at least three points for each of the following...

1. How can we, the implementation team, get your buy-in to use PebblePad?

2. What initial training do you expect?

3. What on-going support do you expect?
In your group, from the point of view of EDWARD NAVARRO, discuss and jot down at least three points for each of the following...

1. How can we, the implementation team, get your buy-in to use PebblePad?

2. What initial training do you expect?

3. What on-going support do you expect?
In your group, from the point of view of MANY LIGHTFOOT, discuss and jot down at least three points for each of the following...

1. How can we, the implementation team, get your buy-in to use PebblePad?

2. What initial training do you expect?

3. What on-going support do you expect?
In your group, from the point of view of ROSS RICHARDSON, discuss and jot down at least three points for each of the following...

1. How can we, the implementation team, get your buy-in to use PebblePad?

2. What initial training do you expect?

3. What on-going support do you expect?
In your group, from the point of view of AMELIA BOND, discuss and jot down at least three points for each of the following...

1. **How can we, the implementation team, get your buy-in to use PebblePad?**

2. **What initial training do you expect?**

3. **What on-going support do you expect?**